

**Subject:** Deal points  
**From:** "Eddy Cue" [REDACTED]@apple.com>  
**Received(Date):** Thu, 28 Jul 2016 16:12:20 +0000  
**To:** "Sundar Pichai" [REDACTED]@google.com>  
**Date:** Thu, 28 Jul 2016 16:12:20 +0000

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Hi Sundar,

I hear you're at the convention today. That will certainly be an experience I want to hear about!

Our teams are getting very close but I want to clear up a few notable things. I am trying to find good compromises so we can get to developing great things together.

- Effective date of search % [REDACTED]

We had always talked about the [REDACTED] applying on [REDACTED] I am fine moving it to July 1st as a compromise. Your team has put [REDACTED] Just like you v [REDACTED] my CFO will have a problem moving it out.

- Effective dates of [REDACTED]

As you know I have had an issue with this starting next year but I am respecting your need to put this off. We can start next year with the [REDACTED] on [REDACTED] as you said. Your team has it as [REDACTED]

- Mac search

Given our discussion, I agree that we will not include this. And as you said, you will not promote Chrome to Safari users when using your sites.

- Siri

I am fine with the agreement saying that we will move search to Google at no worse terms than our existing deals. Right now it says we have to come to a mutual agreement but that doesn't make sense since this leaves it open. I expect us to add a lot more (e.g. travel) so we should write that way.

Let me know if you have any others. I would like to meet on Mon afternoon or anytime on Tue to finish any open issue. Let me know what time works for you.

--- Eddy

Sent from my iPad

**EXHIBIT**  
**PSX01222**